



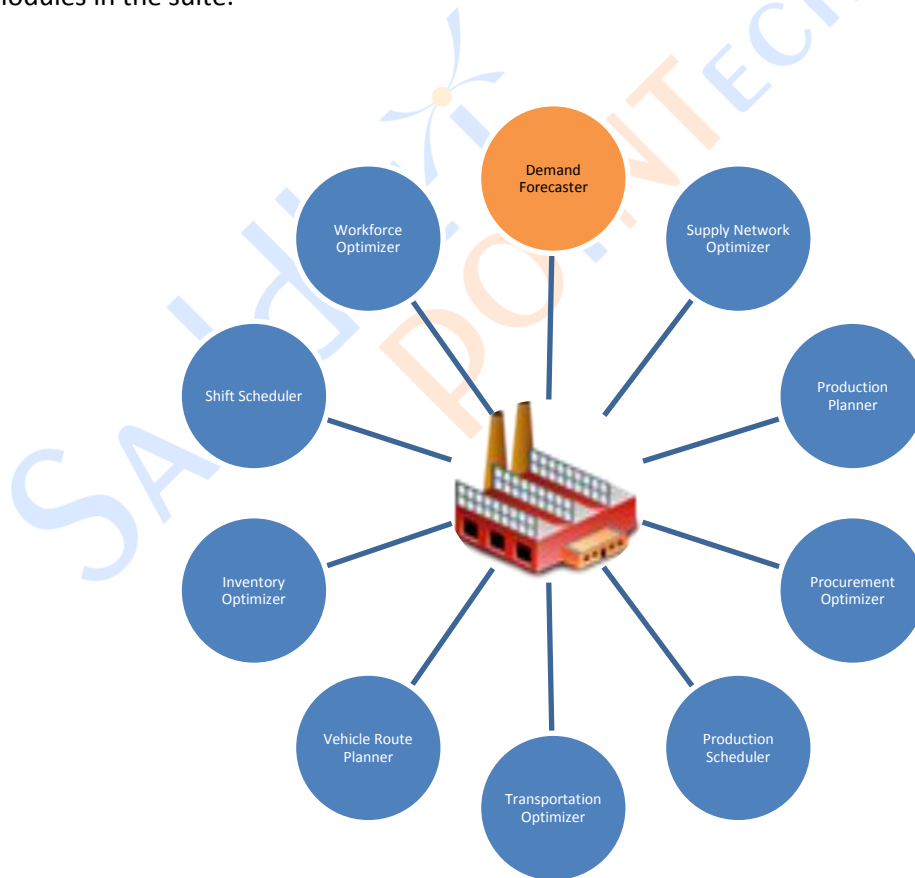
Demand Forecaster

The forecasting solution uses Time series, Causal and Composite modeling to forecast sales. The algorithms can accurately detect patterns in the data like seasonality, trend and cyclicity and can forecast based on historical patterns. Algorithms for treating sporadic and intermittent data are also part of the algorithm block. Special algorithms are built into the solution to take care of data anomalies like missing data and negative values.

The forecasting solution is extremely useful for FMCG, Consumer durables and Hi-tech industries.

IBP Cloud Suite

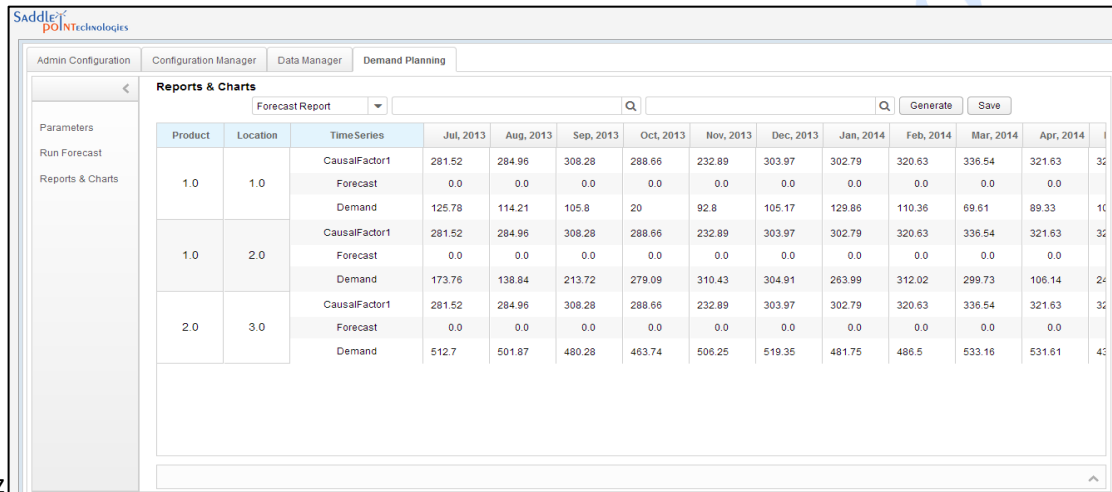
Saddle Point IBP Cloud Suite is a fully integrated, easily configurable and feature rich cloud based planning suite with a SaaS offering. Demand Forecaster module is part of the planning suite helping in closing the gap between demand and supply. Demand Forecaster can be easily integrated with other modules in the suite.



Features

Following are the features

- Algorithms for data validation and manipulation
- Accurate tracking of seasonality, trend and cyclical in the data
- Algorithms for sporadic and intermittent demand
- Modeling of causal factors
- Option to factor-in both time series and causal in the forecast
- Simple and effective reports
-



Product	Location	TimeSeries	Jul, 2013	Aug, 2013	Sep, 2013	Oct, 2013	Nov, 2013	Dec, 2013	Jan, 2014	Feb, 2014	Mar, 2014	Apr, 2014
1.0	1.0	CausalFactor1	281.52	284.96	308.28	288.66	232.89	303.97	302.79	320.63	336.54	321.63
		Forecast	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
		Demand	125.78	114.21	105.8	20	92.8	105.17	129.86	110.36	69.61	89.33
1.0	2.0	CausalFactor1	281.52	284.96	308.28	288.66	232.89	303.97	302.79	320.63	336.54	321.63
		Forecast	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
		Demand	173.76	138.84	213.72	279.09	310.43	304.91	263.99	312.02	299.73	106.14
2.0	3.0	CausalFactor1	281.52	284.96	308.28	288.66	232.89	303.97	302.79	320.63	336.54	321.63
		Forecast	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
		Demand	512.7	501.87	480.28	463.74	506.25	519.35	481.75	486.5	533.16	531.61

